

## Keep your current tenant, switch management & save



## More reasons to use Castle Residential

- Most other agents charge a great deal more than 7% of the monthly rent for full management.
- Most agents charge VAT in addition to their fees.
- Most agents make charges for things already included in our management service.
- Most agents employ staff who are not qualified or know little about people, property or life as a landlord.

So, from the landlords point of view, the reasons to change is not only because it makes great financial sense but also service related.

## How best to switch agents

When you have made the decision to change the management services for your property to Castle Residential, you will need to terminate your agreement with the current agent.

This can be a conversation that some people don't want to have as it has the potential to be confrontational. So, to simplify this process, we have prepared a template letter for landlords to use. Just complete the letter with your details and send to the agent.

## Click here for the letter

If you are locked into a notice period with your current agent, Castle Residential is happy to manage the property for free during this period to compensate any penalty charge levied at the landlord to terminate the agreement with immediate effect,